

## **STATEMENT**

**FAES FARMA S. A. will market 3 products from Laboratorios Salvat, S.A. in 5 Latin American countries, within its expansion plan in this region.**

Both companies have just signed a long term agreement for the marketing of three of SALVAT's products in Latin American countries where FAES FARMA has direct commercial presence.

### **FAES FARMA S. A. in Latin America:**

With this agreement, FAES FARMA obtains exclusive licenses to market these new products with its sales network, complementing the current product portfolio that it is already commercializing within the region. This agreement adds to the other license agreements already signed by FAES FARMA with other companies for the representation of their products in Latin America, and is included in FAES FARMA's Strategic Plan for the region, currently being carried out, and which implies the recruitment of 110 new medical visitors along 2012 (additional to those recruited in 2011) as well as the creation of new subsidiaries, some of them already operative.

FAES FARMA continues to search, in this region, for new opportunities that complement the vade mecum of own products. The key areas will be gastrointestinal, respiratory-allergy, pediatrics and women.



**About Laboratorios SALVAT, S.A.:**

With headquarters in Barcelona, SALVAT is a private pharmaceutical group identified with technologic innovation, strongly committed to R&D and dedicated to the improvement of people's health and well-being. Founded in 1955, SALVAT is present in over 50 countries in collaboration with pharmaceutical companies with international reputation by means of licence agreements on their own developments, like this agreement with FAES FARMA, through the direct marketing of their products in its exportations markets and through collaboration agreements and development of products of their pipeline. More information in <http://salvatbiotech.com>

18<sup>th</sup> of January, 2012