

JANUARY - JUNE 2012 RESULTS

Thousands of €	06/2012	06/2011
Total revenue	97,276	113,753
Ministry of Health discounts	3,917	5,153
Commercial costs	30,969	31,560
Other operating expenses	47,735	60,874
Amortization and depreciation	4,248	4,685
EBIT	10,407	11,481
Financial results	(1,268)	(1,191)
Profit before tax	9,139	10,290
Income tax	177	124
Net profit	9,316	10,414 -10.5 %

Appreciable improvement in results

The Group has appreciably improved its results during this second quarter, minimizing the drop presented in the first quarter. In March, the situation was significantly influenced by the cuts approved by the Government in order to reduce public deficit, but our correct diversification strategy has allowed us to improve the comparative in the semester, cutting the fall of the Net profit by half.

In the preceding table we notice the commented improvement in results, with a moderate 10% fall, against the 24% decrease of the first quarter, which is a great achievement among this sector whose margins have suffered constant price cuts, commercialization of generics and sales discounts.

And during the coming months the present drop will be surmounted due, not only to the

growth of the traditional areas, but also and with strength, due to new Bilastine's licence

agreements.

Sales of new products are growing strongly, animal nutrition's profitability remains stable

and internationalization progresses firmly by means of the establishment of own

commercial resources in Latin America.

In parallel, we have been working on expense accounts and the cuts that have been

carried out have provided the P&L account with a margin, which added to the margin

obtained by the new products and new markets, will presumably lead us to grow in 2012

over the previous exercise.

Bilastine and Japan

We have previously commented the advanced situation of negotiations on Bilastine's

licence agreement in Japan, the world's leading antihistamine market. It is increasingly

close and we can be optimistic about a near agreement, with satisfactory conditions, which

will strongly push the P&L account, not only this first year with the signing of the

agreement, but also in the coming years with the fulfilling of milestones and later

commercial launch.

Bilastine and other countries

Bilastine progresses positively in commercialization and regulatory approvals in relevant

markets, such as Brazil, Mexico and Colombia; it will also soon receive regulatory consent

in Venezuela and other Latin American countries.

Latest news about new licence agreements of our star molecule are very positive.

Agreements already closed during the first semester are; for 21 Latin American countries

granted to Pfizer, world's leading laboratory, and for 17 Asia-Pacific countries, including

China and Australia signed with Invida (Menarini Group). This way, we have strengthened

our relation with these two multinationals which already had licences for equally important

markets, such as Mexico and Europe, respectively.

17th July 2012.